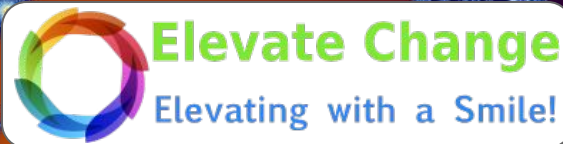


# Kanban is The New Scrum! Failure Transformation Patterns, Similarities and Learning

Shahin Sheidaei  
@sheidaei



# Hello, It's Nice to Meet You!

Entrepreneur & Coach

Trouble Maker & Problem Solver!

Elevate you and your organization with a smile!



**Shahin Sheidaei**  
Founder & Principal Coach  
Elevate Change Inc.

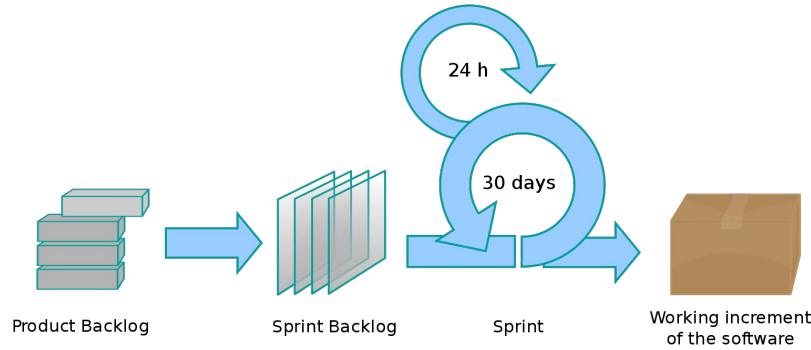
**Elevate To Coach Program**

**Lean On Agile Podcast**

# What Are We Going to Talk About?

1. Experiences, observations, and learnings of Agile Transformations
2. Failures and Patterns
3. A tool that you might use, and it might be stinky!

# A very quick introduction on Kanban and Scrum



Pool of Ideas	Feature Preparation		Feature Selected	User Story Identified	User Story Preparation		User Story Development		Feature Acceptance		Deployment	Delivered
	In Progress	Ready	2-5	30	In Progress	Ready	In Progress	Ready (Done)	In Progress	Ready	5	
Epic 431												Epic 294
Epic 478	Epic 444	Epic 662	Epic 602			Story 102-04	Story 105-04	Story 108-04	Story 111-04	Epic 401	Epic 609	Epic 694
Epic 562						Story 102-04	Story 105-04	Story 108-04	Story 111-04	Epic 468	Epic 577	Epic 276
Epic 439	Epic 589		Epic 302			Story 102-04	Story 105-04	Story 108-04	Story 111-04			Epic 419
Epic 329	Epic 651		Epic 335			Story 102-04	Story 105-04	Story 108-04	Story 111-04	Epic 362		Epic 339
Epic 287			Epic 512			Story 102-04	Story 105-04	Story 108-04	Story 111-04			Epic 521
Epic 606						Story 102-04	Story 105-04	Story 108-04	Story 111-04			Epic 287
	Discarded											Epic 582
	Epic 511	Epic 213										Epic 274
	Epic 221											

**Policy**  
Business case showing value, cost of delay, size estimate and design outline.

**Policy**  
Selection at Replenishment meeting chaired by product Director.

**Policy**  
Small, well-understood, testable, agreed with PO & Team

**Policy**  
As per "Definition of Done" (see...)

**Policy**  
Risk assessed per Continuous Deployment policy (see...)

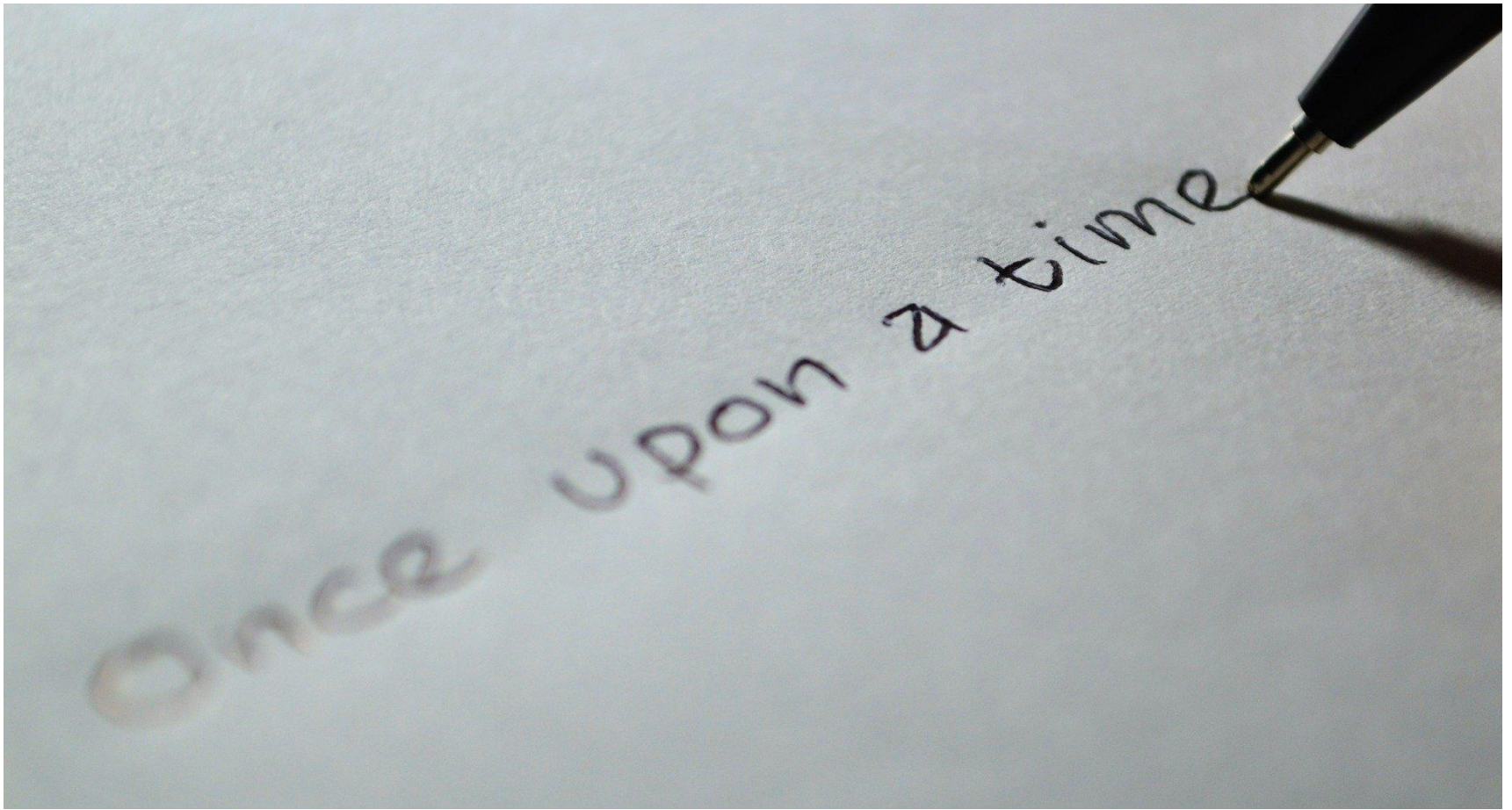
1986 HBR article “The New New Product Development Game”, Takeuchi and Nonaka

In 1995, Jeff Sutherland and Ken Schwaber, “The SCRUM Development Process”

David Anderson initial work of 2004 at Microsoft

David Anderson work 2006–2007 project at Corbis in which the kanban method was identified.

ALL CHARACTERS AND  
EVENTS IN THIS SHOW--  
EVEN THOSE BASED ON REAL  
PEOPLE--ARE ENTIRELY FICTIONAL.  
ALL CELEBRITY VOICES ARE  
IMPERSONATED.....POORLY. THE  
FOLLOWING PROGRAM CONTAINS  
COARSE LANGUAGE AND DUE TO  
ITS CONTENT IT SHOULD NOT BE  
VIEWED BY ANYONE ■



# Agile Transformation in a Government Organization

**First Story!**

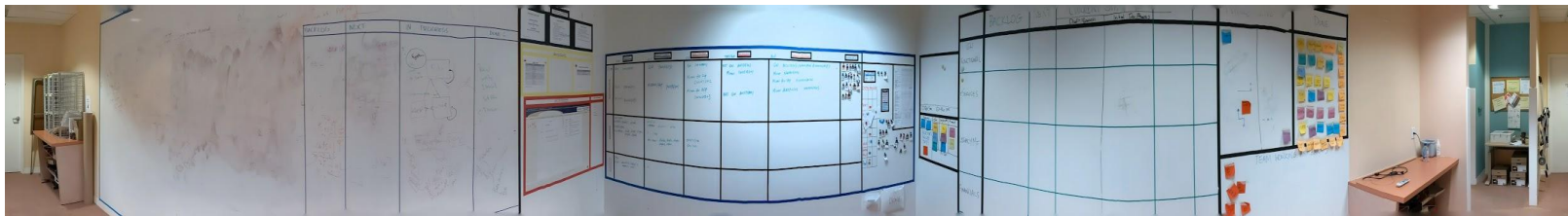
**Are you ready?**



# Government Story - Signs of Success



Kanban



Success with Kanban Very Early

Sign: one of their biggest program in portfolio

Support for transformation visible

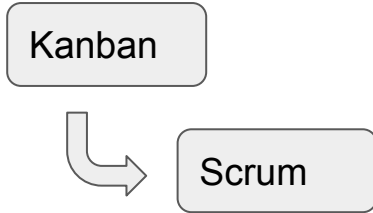
Sign: big consulting company there

A big program to go Agile

Sign: a huge room used for visualization of flow



# Government Story - Shu Ha Ri



守破離

Successful

Let's expand that to other part of organization

We can do it, we learned all secrets

Scrum seems to be more fit for Dev teams!

Everyone else doing scrum

We don't need much support as before.

# Government Story

Kanban



Scrum



Scrum working well for  
Dev teams.

However, we don't see  
Done Done!

Still lots of handoffs,  
miscommunication,  
missed requirements ...

Still lots of dependencies,  
with other teams to make it  
Done Done!

# Government Story

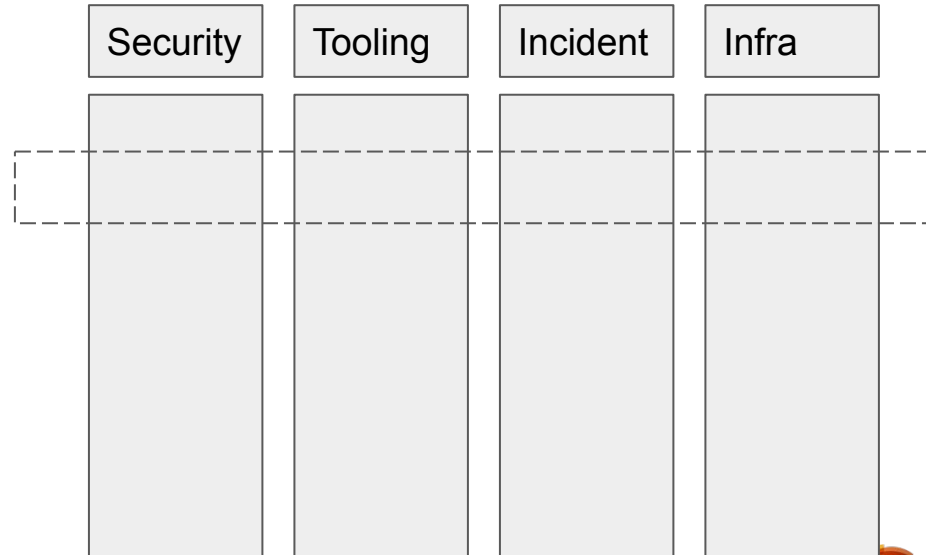
For Infrastructure Teams  
Tried “Scrum”

Not as expected

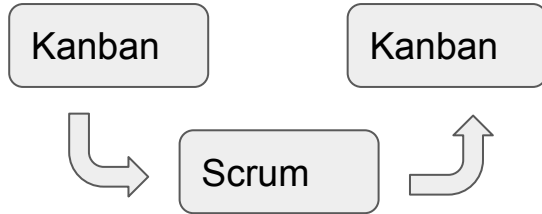
Nature of work disruptive

People not attending  
events

Seeing SM as not effective



# Government Story



Scrum is good for small dev teams.

What shall we do about externals to the team?

Let's do Kanban.

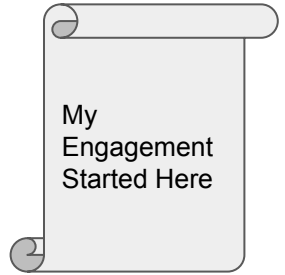
We know how to do it!

Hire coaches to help with Kanban

Infrastructure teams  
"Nature" fits Kanban very well.

CIO changed.

# Government Story



It's a flow, let's Kanban!

Kanban for the Infrastructure Team

It's a gentle change, meet them where they are

...



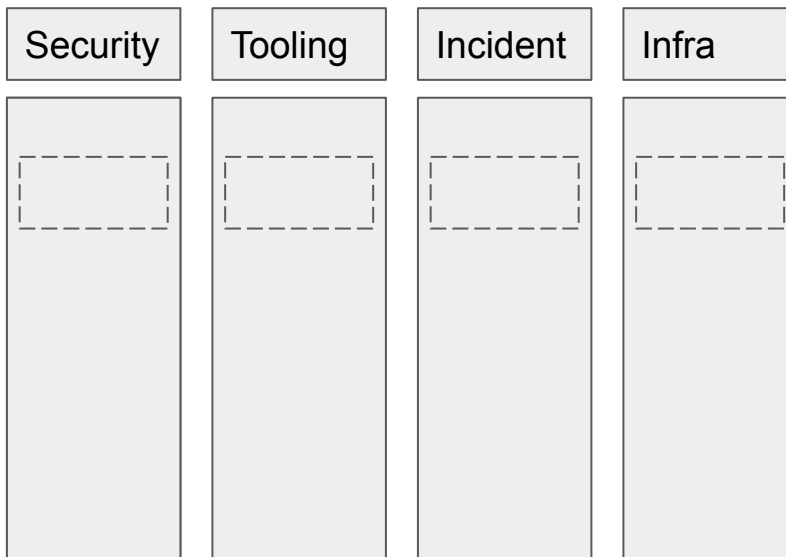
# Government Story

Started locally, to elevate all to a level that we can talk about flow.

To show them the common denominator to agree upon.

If you think about it, each providing a service.

Although systematically looking was a service for Dev teams.



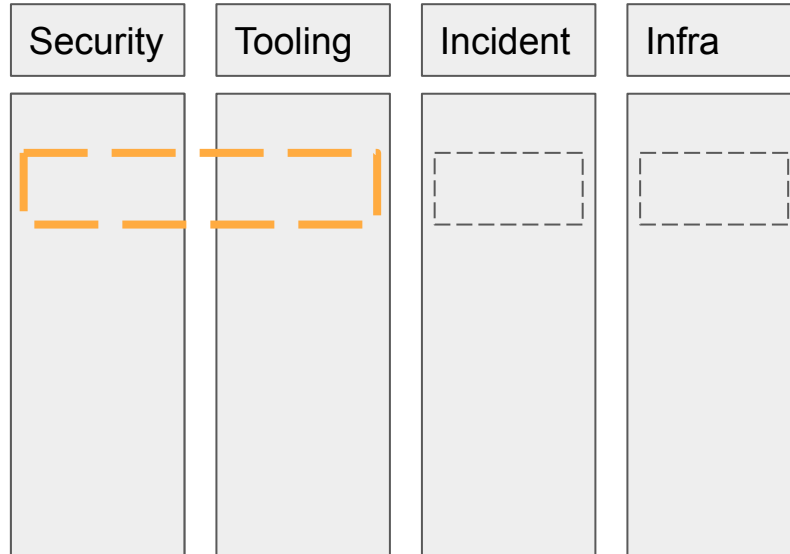
# Government Story

We got some local to whole flow optimization:

Agree on Dissatisfactions was not there: The basis of evolution.

Each providing a service.

Changes of managers in between, consultants as managers, not there for the full picture.



# What Happened at Last?

No more transformations!  
Organization-wide cease.

Was it the layers of  
Decision Making?  
Was it the vision?

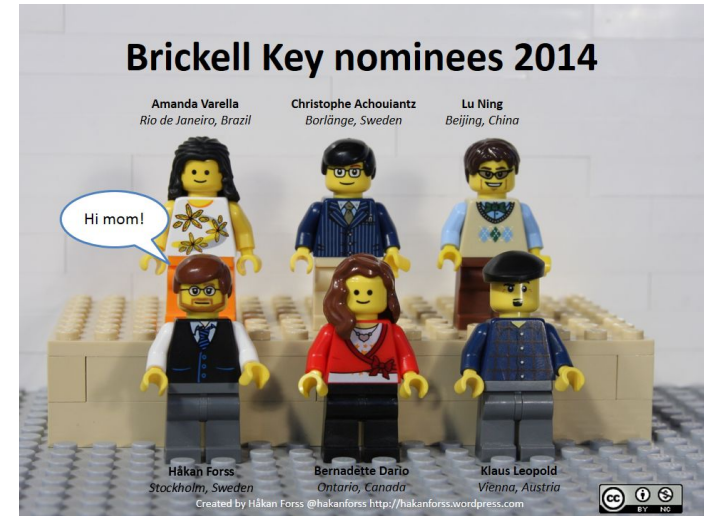
Was it the culture the root  
cause?  
A complex domain it is.

No more consultants!



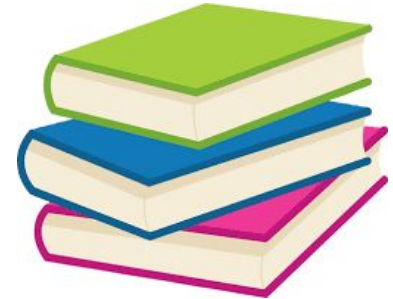
# Government Story - Highlights

Kanban



Pioneers in Kanban once  
others Scrum

CIO Direction



# Many Lessons to Learn

- Locally Optimizing can be done in Kanban or Scrum
  - None would be effective
- Leadership Direction
  - Constant vision about Transformation helps a lot
- No real urgency
  - Business Model Monopoly
- Speed to market not a concern
  - Customer have to come to them
- Shall we put all pins on Culture?
  - We saw an organization that raised thought leader and lost them too

**Let's Talk about The Change Onion.**

# How Would you Take a Bite?

The  
Change Onion



How much appetite  
do you have?

How much can you  
have at the same  
time?

And How?

- Cut it?
- Take a bite?
- Smash it?
- Peel layer by layer?

Is that All? More Story? Around It? In Depth?

# Speed of “things” ...

**Startup**



**Telecommunications**



**Banks**



**Government**



# Work/Life Balance

After a month

No one showed up

This was for a session to  
agree on change



# Doers v.s. Deciders

4 Senior Leadership  
w/o CIO



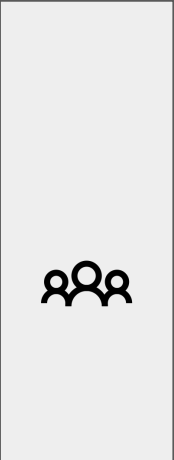
Security

Tooling

Incident Support

Infrastru  
cture

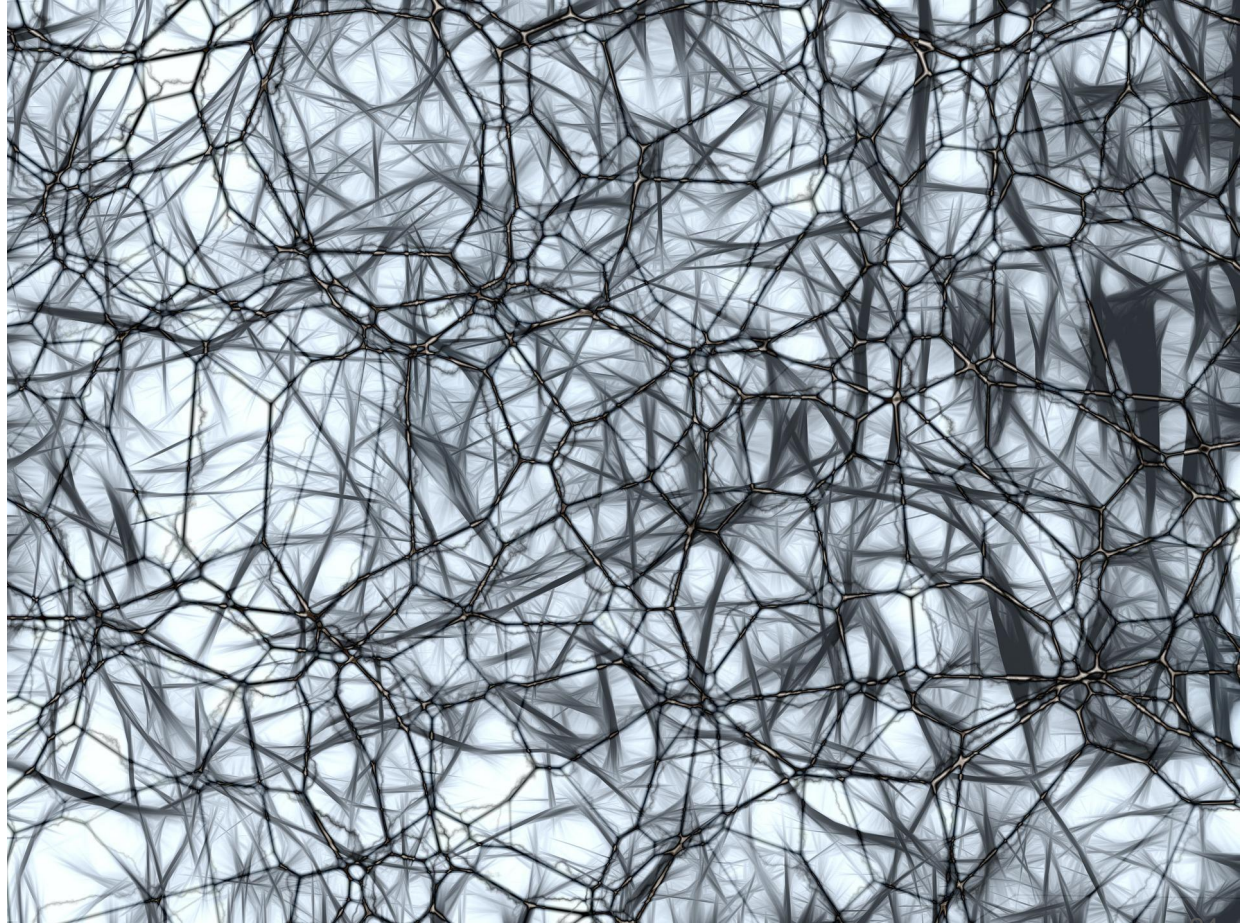
Team of 6



# Decision Making

Complicated Decision  
Making

By people not doing the  
groundwork





# How Would you Take a Bite?

The  
Change Onion



How much appetite  
do you have?

How much can you  
have at the same  
time?

And How?

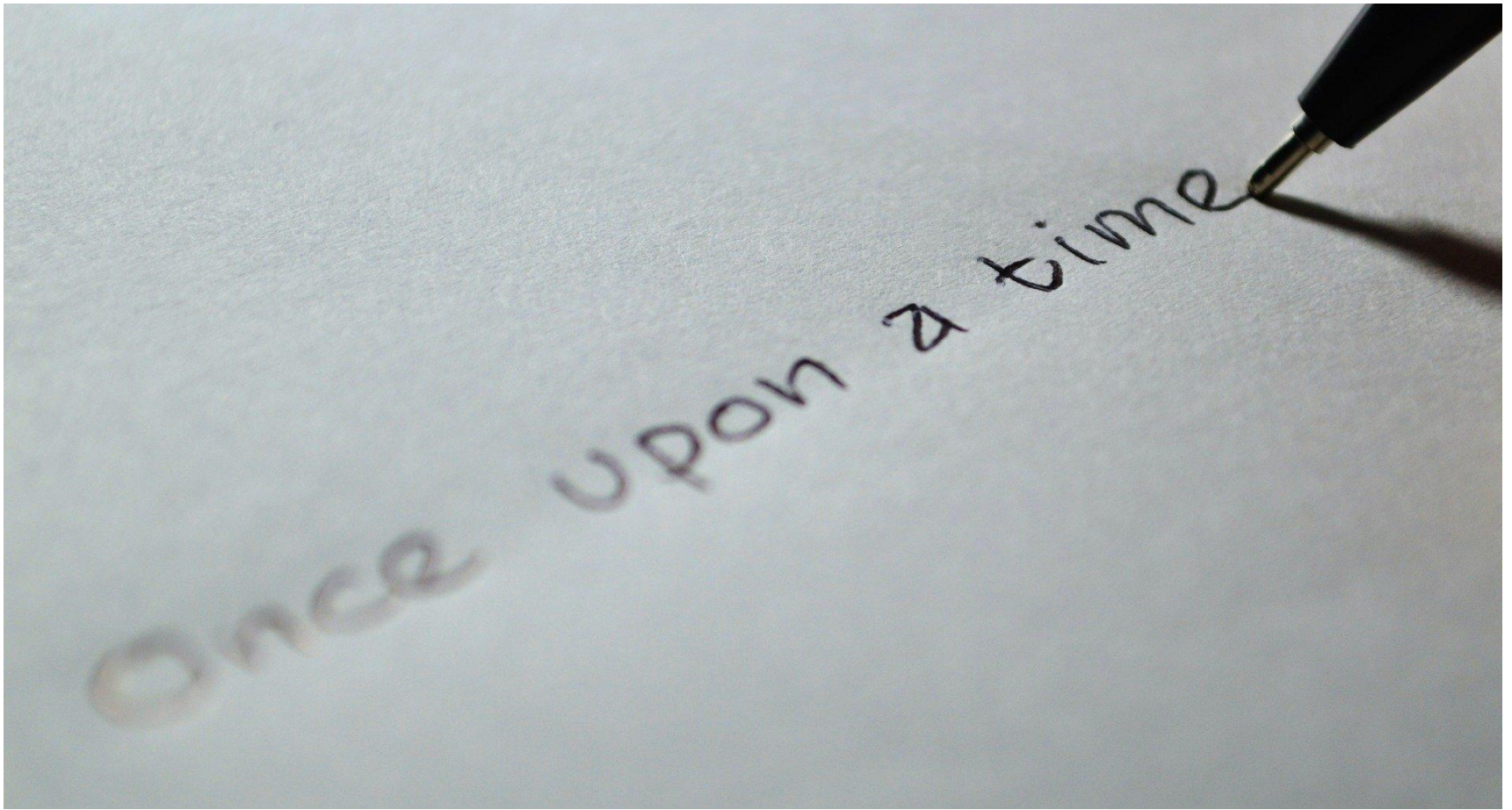
- Cut it?
- Take a bite?
- Smash it?
- Peel layer by layer?

# Kanban, Scrum, or Both? What's the Real Lesson?

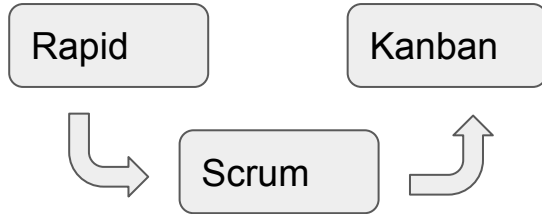
**It doesn't matter what you pick!**

**It's all about The Change Onion  
& Your Appetite for it**

**How would you take a bite out of it?**



# Agile Transformation in a Big Bank



Biggest Bank in Canada  
It has presence in US as well, and huge there too!  
Agile Program Coach  
For a multi-million dollar program expanding over multiple years  
Few hundreds people program



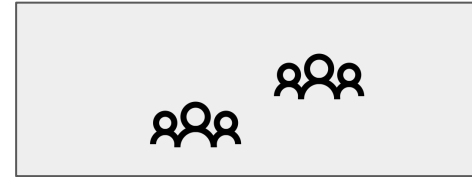
# The Big Bank Story

My perception:

Transforming VPs and Directors and what they do

Teams are Agile for over 2 years (they are mature)

Value Streams, SoS, Product Owner ...



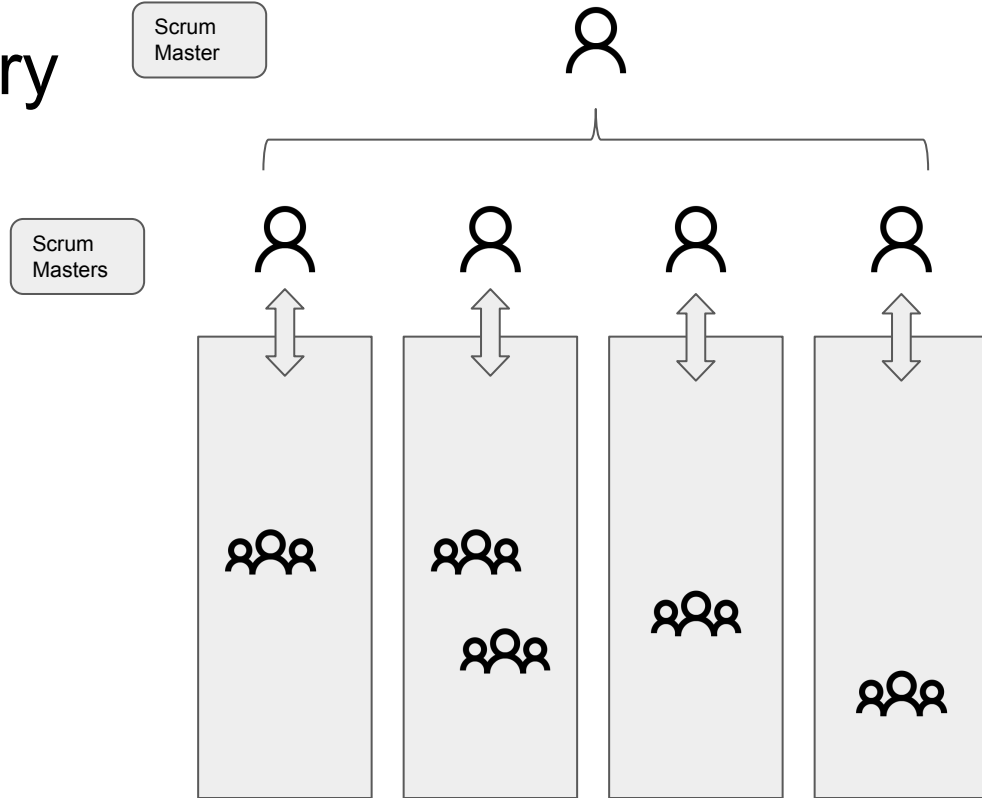
# The Big Bank Story



They had their own framework. Umbrella Level

It works for them I said!

Top down



My Engagement Started Here

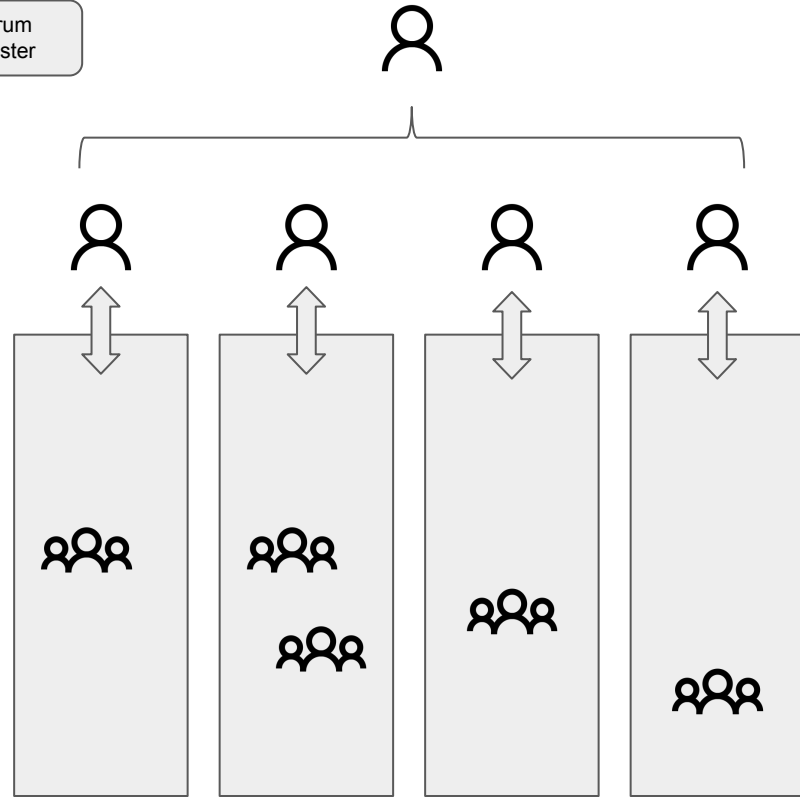
# The Big Bank Story

Scrum Master



Felt more like this!

Scrum Masters

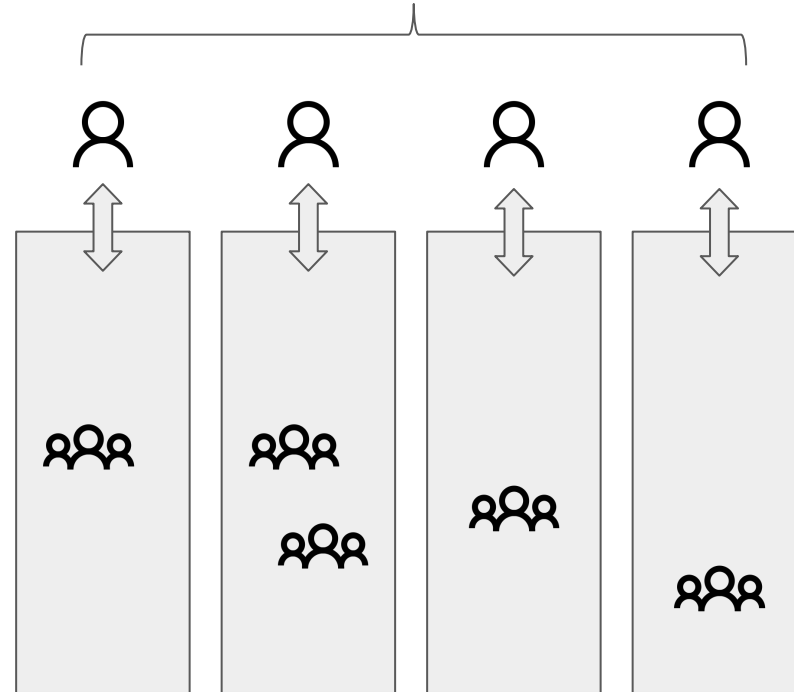


# The Big Bank Story

Scrum Master



Scrum Masters



My Initial Understanding of the program.

More Vertical.  
PM  $\Rightarrow$  SM



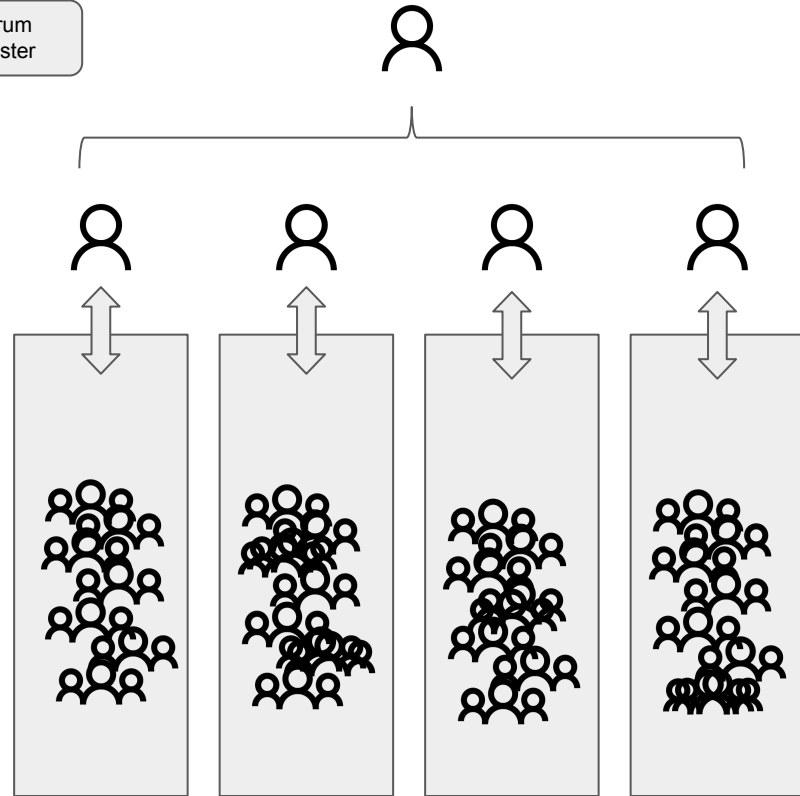
# The Big Bank Story

Scrum Master

Scrum Masters



Two Pizza Rule!



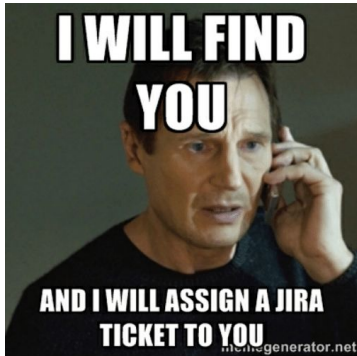
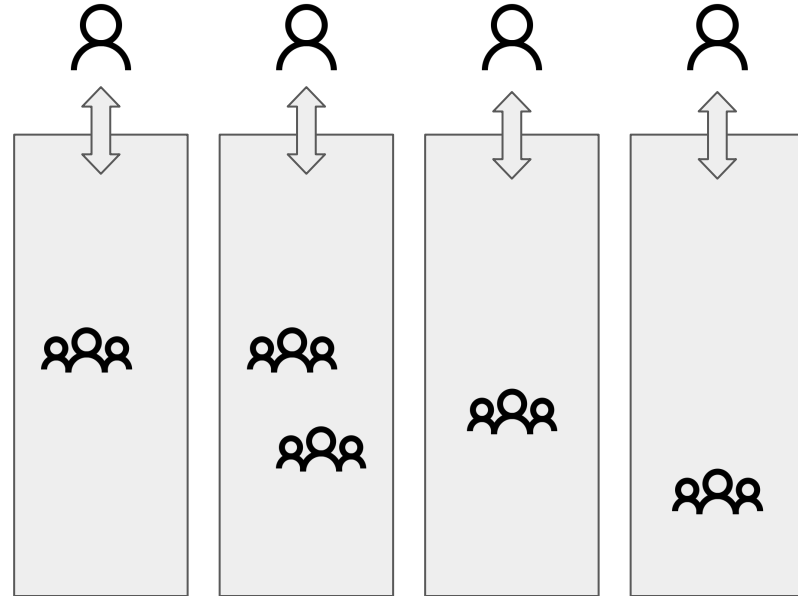
# The Big Bank Story

Program Manager



SoS run by Program Manager (Status update)

Scrum Masters



# The Big Bank Story

Program  
Manager

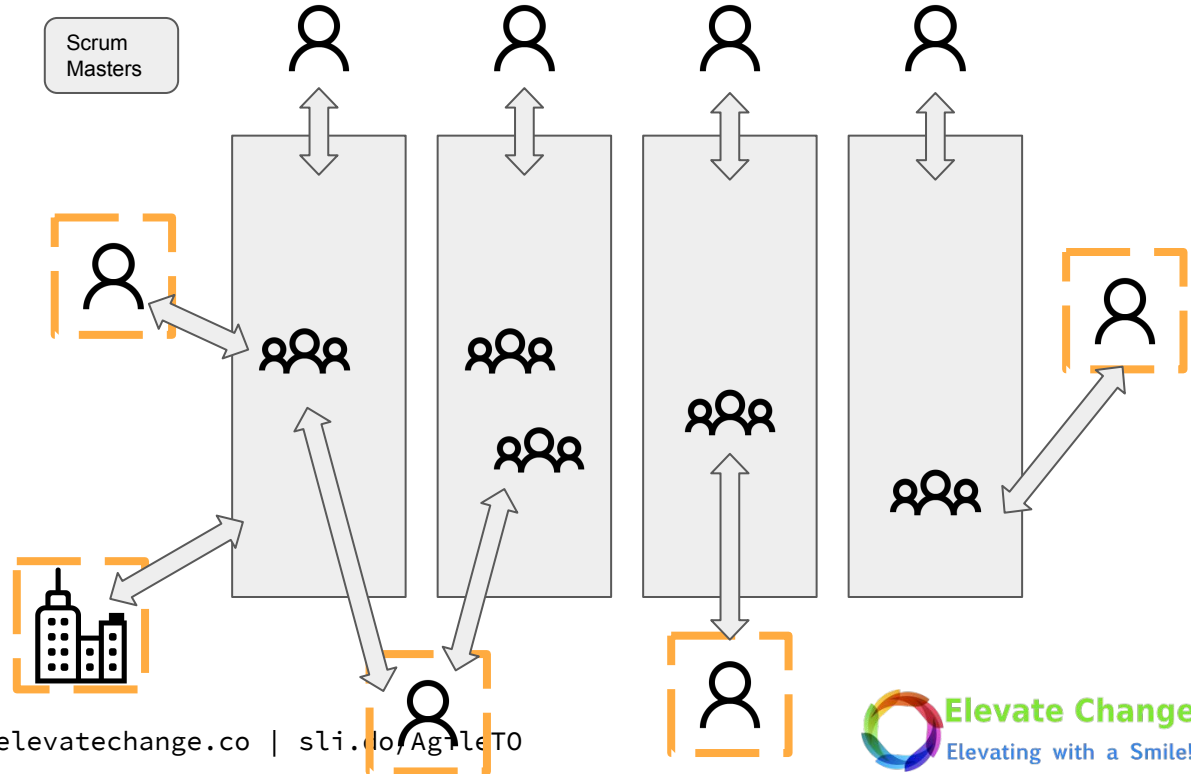


Middle Managers heavily involved

Rely on Middle Managers a lot, not much self empowerment

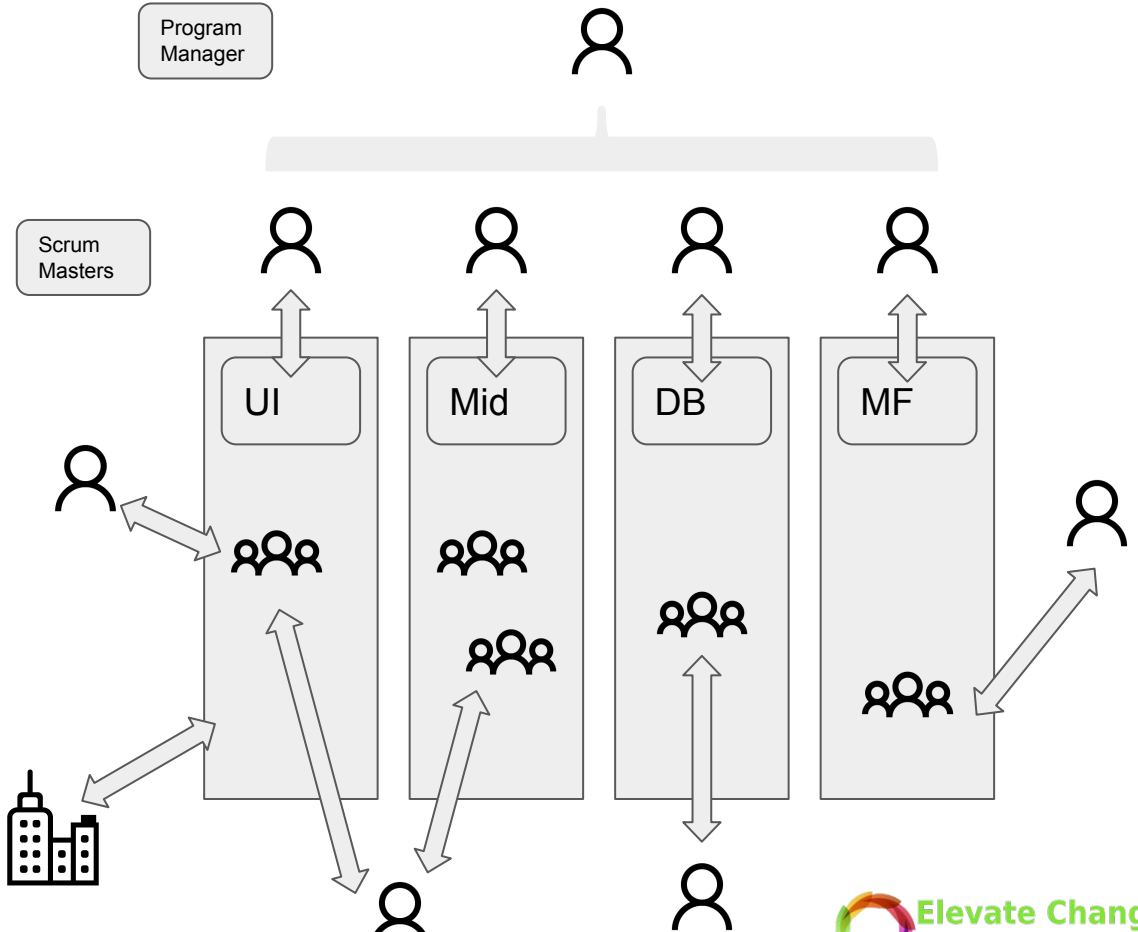
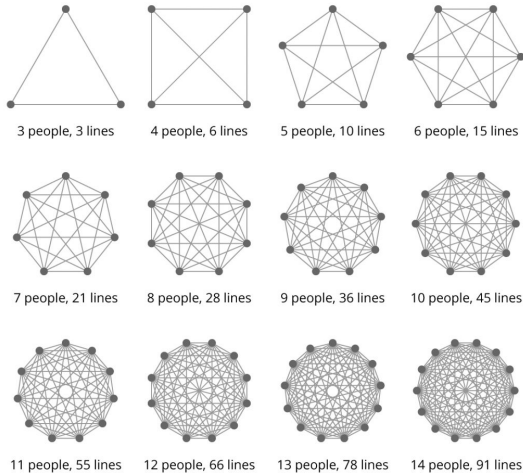
Middle Managers take part in Retro and take action items

They tell what others have to improve on!



## Communication

Complexity increases at the order of  $n^2$  with any addition to the system.



# The Big Bank Story

Program Manager

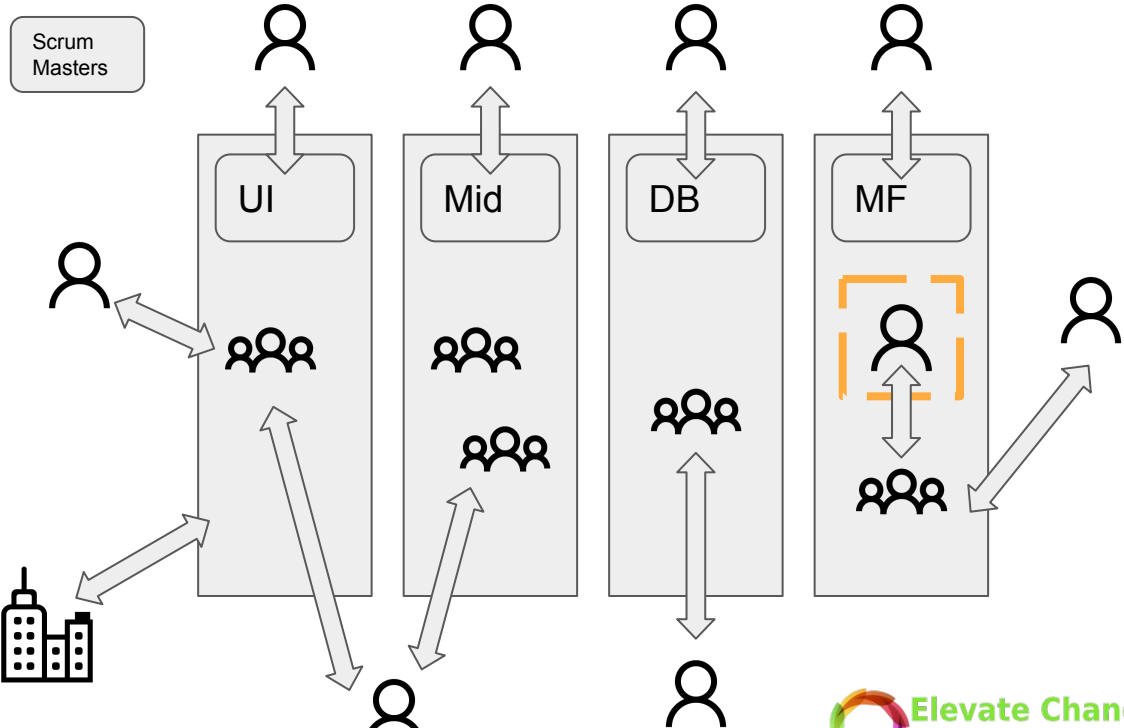


Communication, it's not all that!

MainFrame One man Show

Agile in Budgeting land

Move to Product Model

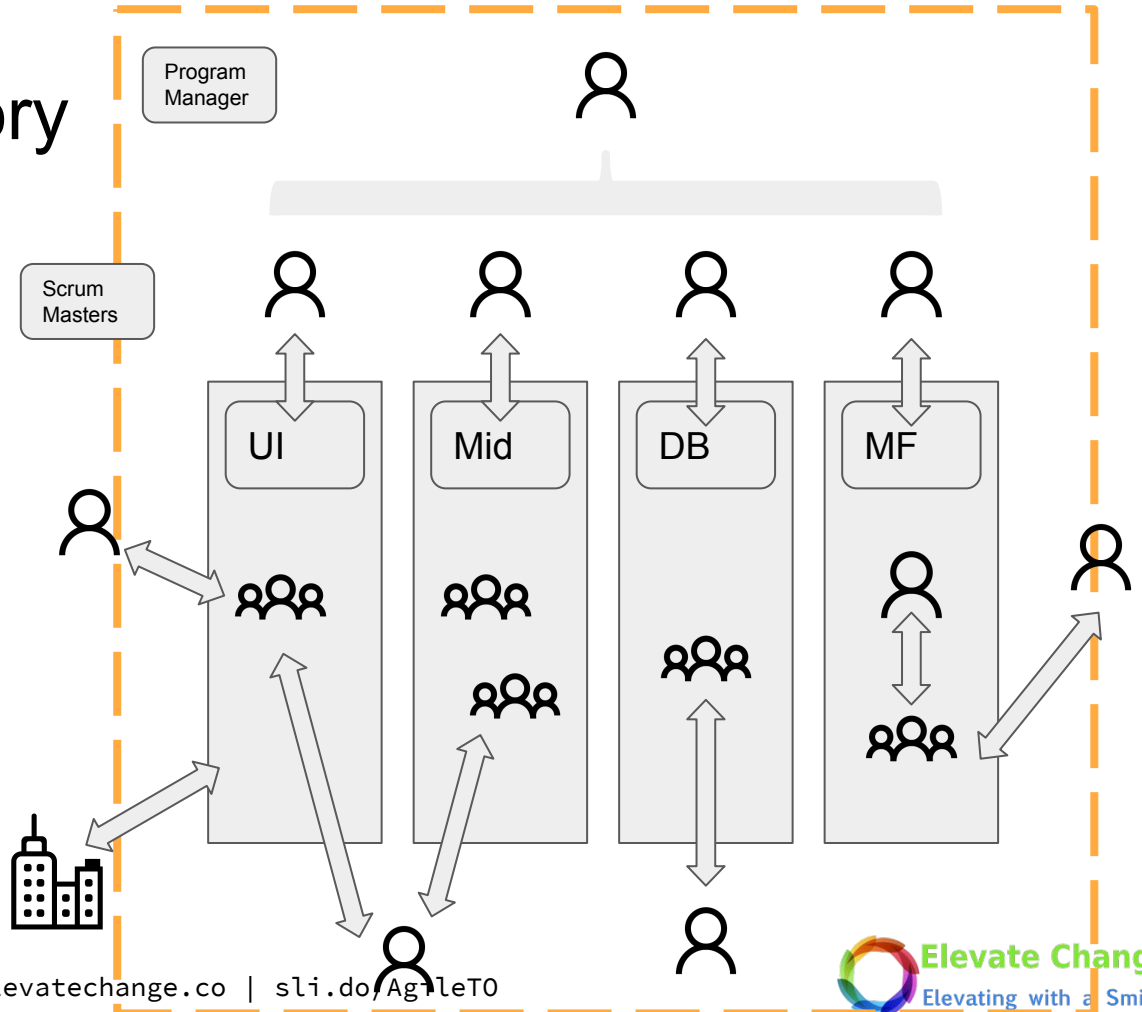


# The Big Bank Story

Chief Product Owner, Duh!

Decides amongst the Product Owners

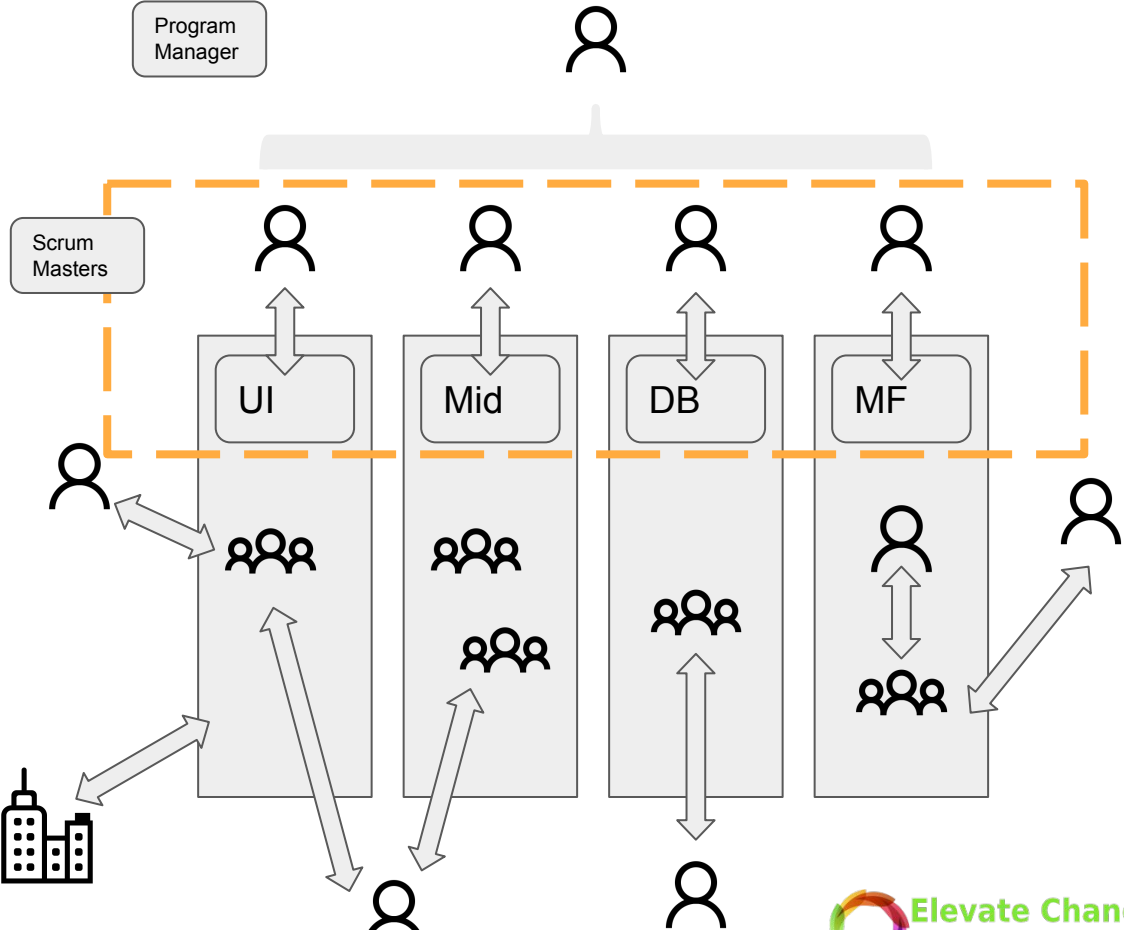
We never stop working on “things” it is a product after all

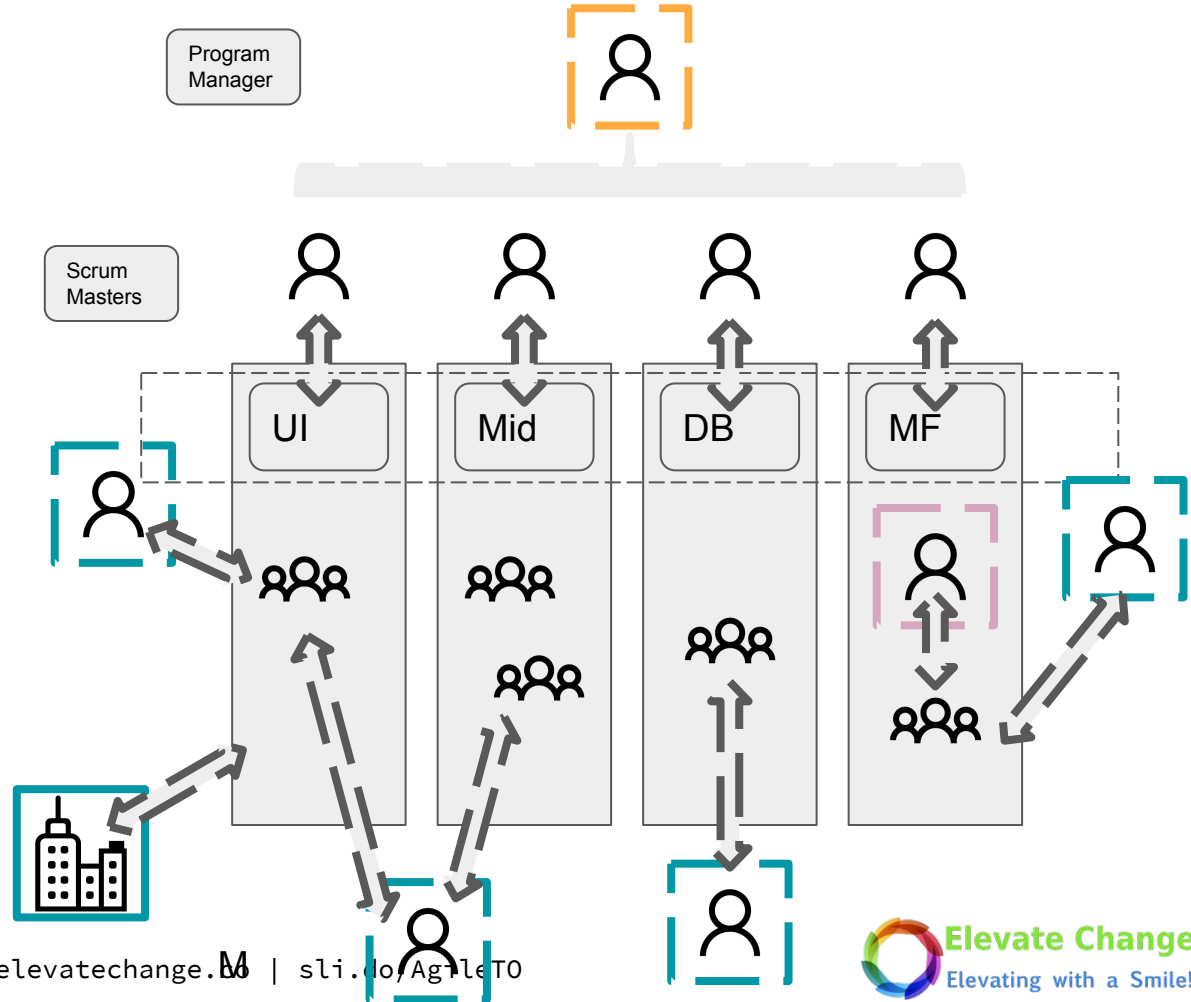
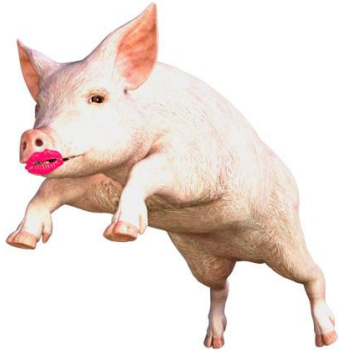


Let's do Kanban!

Give up, Kanban is a gentle approach to change  
Start from where you are!

It's a flow, it's not fit for Scrum  
Path of no resistance.



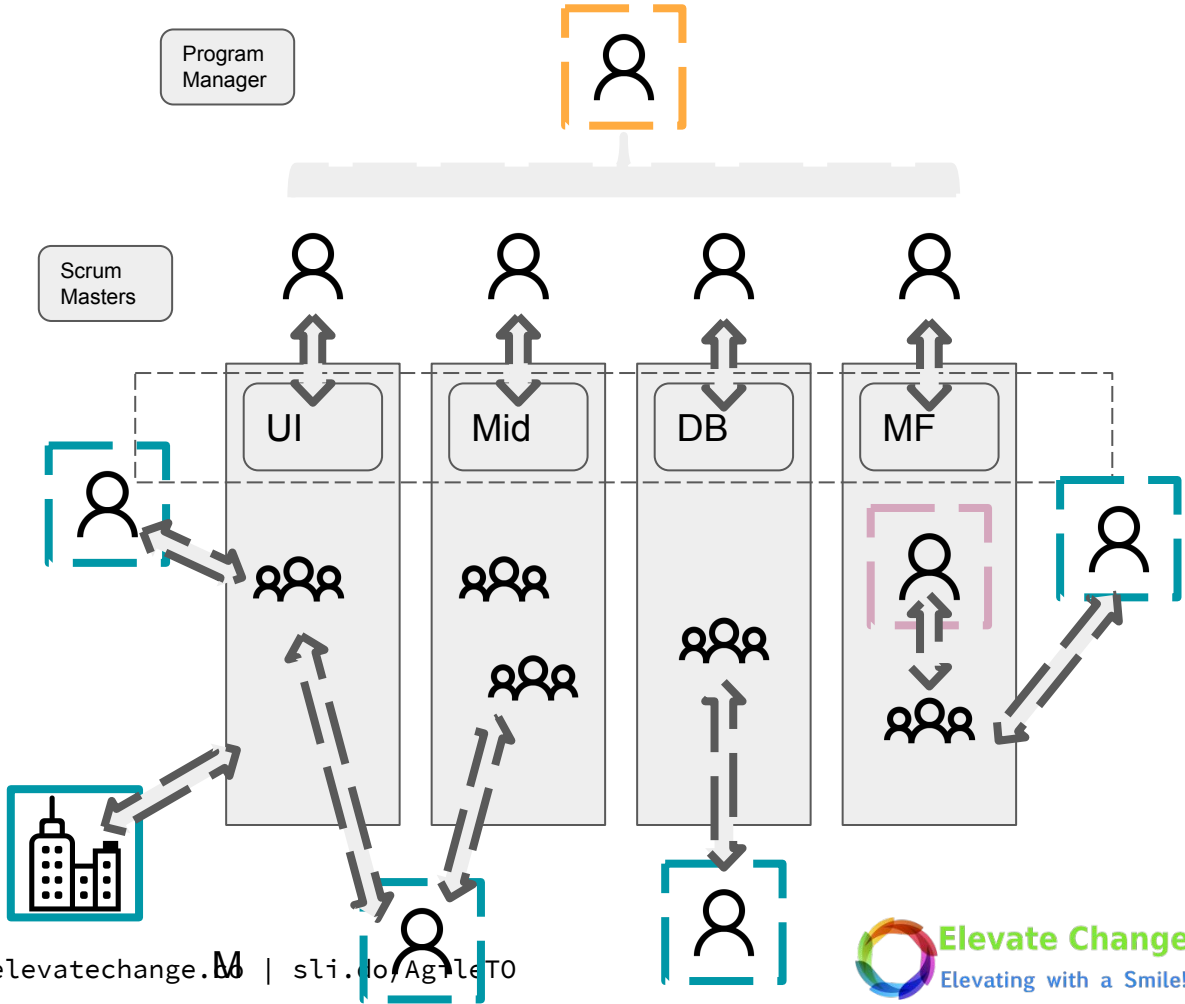




Wait Still  
...

Middle Managers still not agree need to change

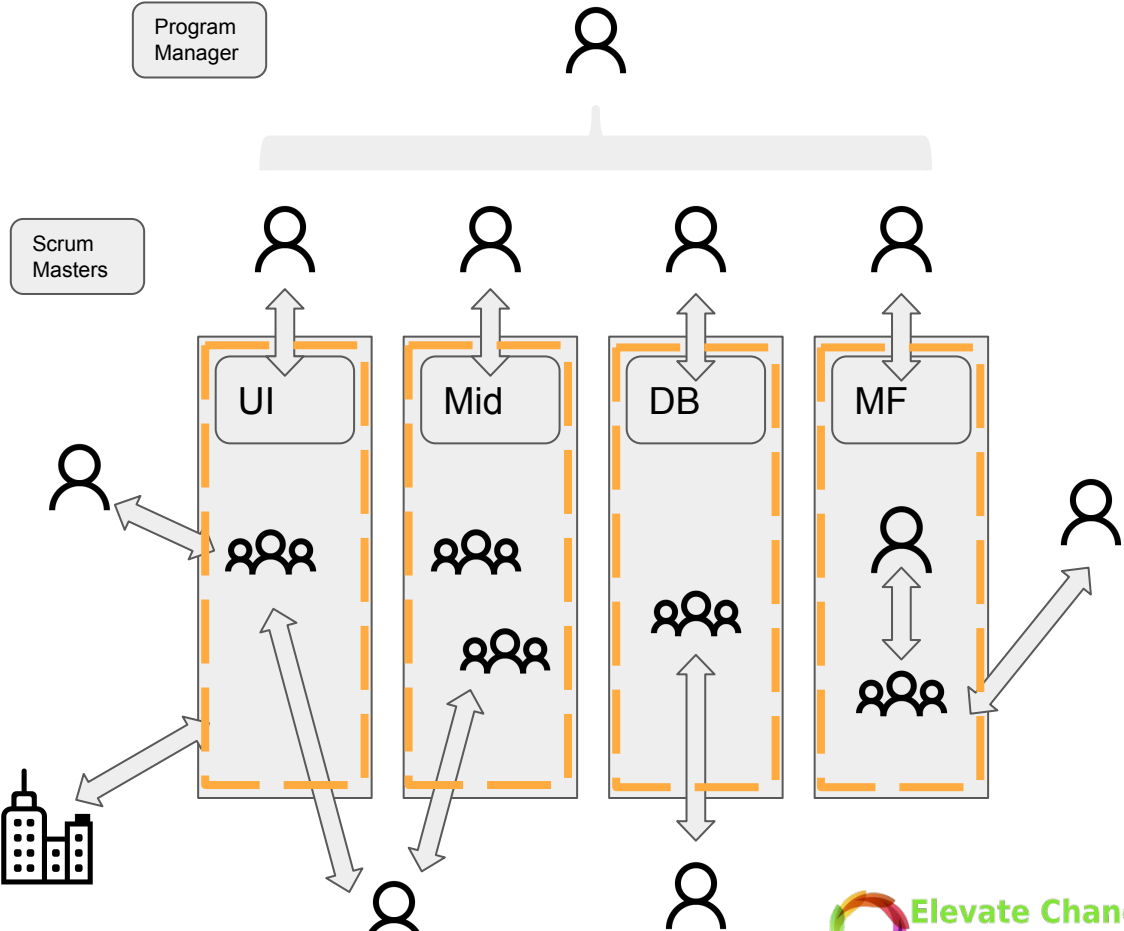
Old habits from Scrum days (doesn't matter which framework)



Result

Locally looking at the flows.  
We're locally optimizing

Relying on middle managers.  
Making it efficient rather than effective.



# What Happened at Last?

No more transformations!

Was it the silos?

Was it the middle managers?

Was it the Scrum or Kanban for them?

No Transformation Director left!

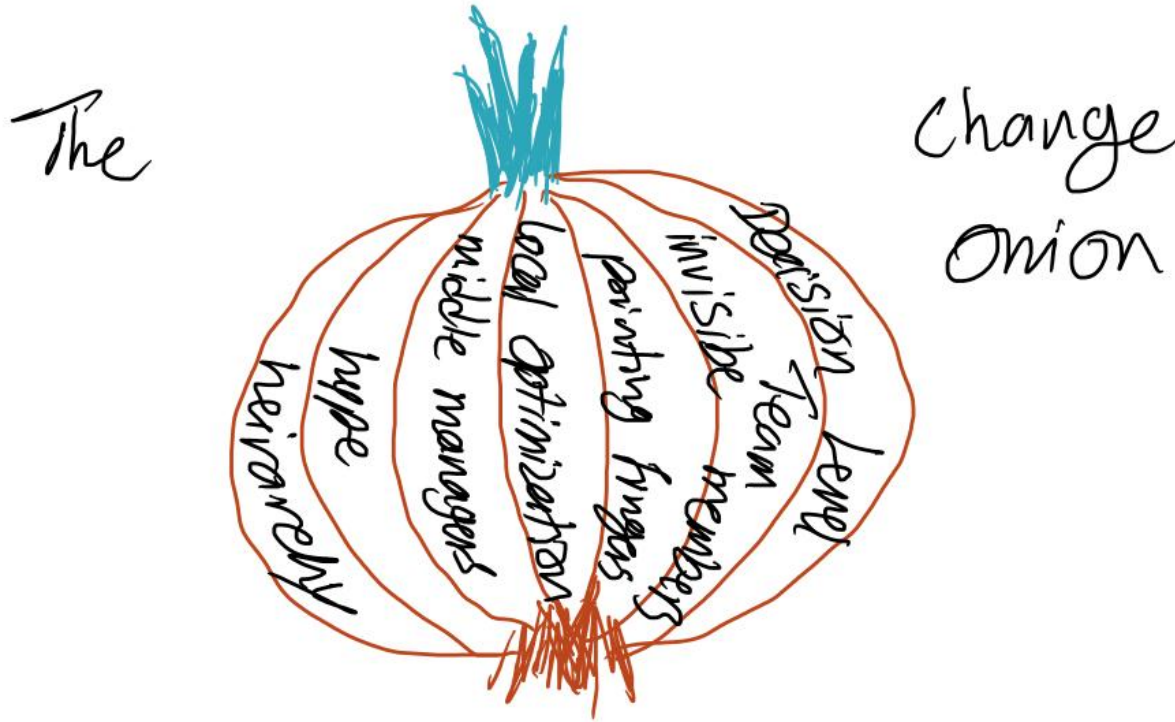
# Many Lessons to Learn

Prioritize the followings over introducing Kanban or Scrum

- Becoming productive over following the hype
- Breaking the Silos
- Culture of Blame, Finger Pointing
- Locally Optimizing, thinking about your immediate gain v.s. the system
- Encourage Bravery
  - Willingness to address the root causes

## Let's Talk about The Change Onion.

# How Would you Take a Bite?



How much appetite  
do you have?

How much can you  
have at the same  
time?

And How?

- Cut it?
- Take a bite?
- Smash it?
- Peel layer by layer?

# Kanban, Scrum, or Both? What's the Real Lesson?

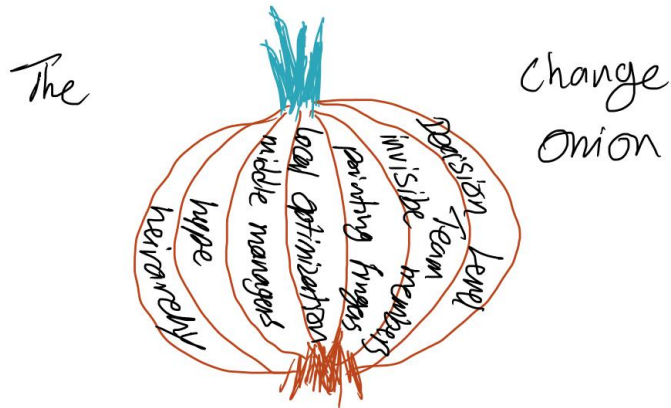
**It doesn't matter what you pick!**

**It's all about The Change Onion  
& Your Appetite for it**

**How would you take a bite out of it?**

# What Did We Talk About?

1. Experiences, observations and learning on Agile Transformations
2. Failures and Patterns
3. The Change Onion



# Any Questions?

- Will be glad to see you more!
  - a. LinkedIn [/in/sheidaei](#)
  - b. Twitter [@sheidaei](#)
  - c. Website [shahin.sheidaei.com](http://shahin.sheidaei.com)
  - d. Email [shahin@sheidaei.com](mailto:shahin@sheidaei.com)



**Shahin Sheidaei**  
Founder & Principal Coach  
Elevate Change Inc.

# Thanks